

# Do I Have a Successor In My Family?

## More Than One Child, But No One Wants To Be Involved

Scenario: One business that will support one family and multiple children, but no one wants to be involved.

- Why is no one interested in the business?
  - Create a scenario early to increase the odds the next generation would want to be involved.
    - Have they had to watch you suffer as a business owner?
    - Timing matters to having these discussions with your children.
    - Work-Life Balance
    - You cannot force them, but you can give them information to help them make an informed decision.
      - Possible starting when they're in their teens (14-18)
  - Educate your children on what it means to be a grocer
    - Show them your books.
    - Share your love and excitement for the business.
  - Make the expectations for involvement clear.
    - Show them what the path is.
    - Make your plan clear...
      - Retirement date, etc.